

### In a nut shell:

We believe that these value added programs do make a difference when it is time to market your cattle. It is yet to be seen if source and age verification will be a mandatory program but we can see that it does make a difference to select buyers in the Midwest. If you choose to skip source and age verifying your cattle that is certainly ok. One program we hope you will not skimp on is the vaccination program. Herd health is very important and a solid shot program will benefit you and the person that is buying your cattle. We believe that it will always be a win-win situation.



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Quality Cattle + Vaccination Program + Source & Age Verification =  
More dollars to the producer

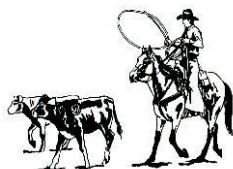
**VLM & TLM—LEADING THE WAY TO MAKE THIS  
EQUATION WORK FOR YOU!**



**VISALIA  
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MARKET**



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**Visit our website at:  
[www.visalialivestock.com](http://www.visalialivestock.com)**

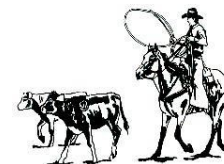
## Value Added Programs



**VISALIA  
LIVESTOCK  
MARKET**



&



**Templeton  
Livestock  
Market**

*Your Complete Marketing Service*

Tel: 559.625.9615/805.434.1866



## Vaccination Programs

We at VLM and TLM believe if you do nothing else please vaccinate your cattle. It is our goal to introduce to you programs that we believe are the most beneficial to your herds while adding value to your cattle. We have chosen to mirror Pfizer Animal Health's Select Vac Program because we believe that Pfizer has developed a comprehensive program that is easy to follow and is nationally recognized. You may choose, for whatever reason, not to purchase Pfizer products but please remember that when you give your respiratory viral it must be modified live. Also a pasteurella shot is essential. When administering these shots please always go by BQA guidelines (to learn more about Beef Quality Assurance programs visit [www.bqa.org](http://www.bqa.org)). Never administer hindquarter shots and follow manufacturers handling instructions as many of these vaccines are time and temperature sensitive. We also believe in order for a vaccination program to be most effective a proper mineral balance is essential for development of a strong immune system. If you believe your cattle to be mineral deficient please consult your veterinarian. If you are in doubt or have any questions please call us and we can help you through the process.

# Vaccination Programs

### Basic Vac

At Branding:

Bovishield Gold 5

One Shot Ultra 8

### Premium Vac

Same procedure at branding as basic vac plus 3 to 4 weeks prior to shipping complete revac (two rounds of shots):

Bovishield Gold 5

One Shot Ultra 8



# Source and Age Verification

1. Obtain a premises identification number, this can be done by visiting [www.californiaid.org](http://www.californiaid.org)
2. Record your first calf born and last calf born i.e. on a calendar. Calving season can not be longer than 6 months.
3. Before branding call and order your tags, when you pick up your tags we will have you sign an audit request form.
4. Provide us with vaccination receipts.
5. Apply EID tags at branding. After your audit request form is accepted by MicroBeef we will perform an onsite audit.
6. As approved auditors we will take care of all of the processing of paperwork and EID numbers. Once the tags are processed and activated for a particular season they can not be used for any future seasons, if you have extra tags left over after shipping, they will need to be discarded.



## Source and Age Verification

VLM and TLM are the **first** California markets that have partnered with Micro Beef Technologies to Source and Age verify your cattle. Our goal is to make source and age verification as easy and worry free for our producers as possible. Once cattle are SAV'd through us we will handle all of the paperwork entailed after we market them. Source and age verification requires the producer to obtain a premises identification number, recording of a group birthdate by verifying the first calf born and last calf born date, and records of proof of vaccination. We will be happy to help you with any of these steps. To the left is a step by step list of how to source and age verify your cattle. Remember source and age verification is not mandatory as of right now, it is just another marketing option that we are dedicated to provide our customers to help add value to their cattle. If you are interested in learning more about source and age verification or if you would like to join the program please call us anytime.

### Value Added Program's Contacts:

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