

# Templeton Livestock Market

Randy Baxley 559.906.9760  
 Sam Avila 559.799.3854 Sales Rep  
 Tim Bengard 805.459.5913 Sales Rep  
 Bill King 805.448.7913 Buellton Rep  
 Jenny Hardin 805.698.8149 Buellton Rep  
 Dick Nock 805.441.9665 Value Added Programs



P.O. Box 308 Templeton, CA 93465  
 805.434.1866 FAX 805.434.1816

*Sales On Saturday!*

*www.visaliainlivestock.com*

## Templeton Livestock Market Roundup Saturday, February 6, 2010 Cattle Saleable: 310

There was a light run of cattle this week as one would expect but all were met with great demand. All the rain has stocker operators understocked and scrambling for cattle! Light turnout kind made up most of the offering and sold higher again this week. Feeder cattle no good test called higher also. Butcher cows still selling with improving demand up \$1 this week. Bred cows are hard to find on the better ones and showing excellent demand!

There has been some questions come to the surface about the future of Templeton Livestock given that a permit process has been submitted. I would like to take this opportunity to assure all the customers of TLM that there is certainly no plans for any construction at this time. We expect another three to five years at our current location and our moving forward in that manner. We have and will continue to position ourselves so we can continue to serve the needs of the cattlemen and cattlemen in our area. We take great pride in our ability to perform and will continue to be your complete marketing service well into the future. For those of you who may have specific questions please free to give me a call anytime.

....See you at ringside Randy

## Looking Ahead

**February 13th**  
 NO Sale

**February 20th**  
 Good Sale!

**February 27th**  
 NO Sale

**March 6th**  
 Good Sale

**March 13th**  
 NO Sale

Choice Steers		Choice Heifers
\$115.00-130.00	300 LBS	\$95.00-110.00
\$110.00-125.00	400 LBS	\$90.00-106.00
\$102.00-114.00	500 LBS	\$88.00-101.00
\$95.00-108.00	600 LBS	\$83.00-95.00
\$87.00-97.00	700 LBS	\$76.00-86.00
\$82.00-90.00	800 LBS	\$74.00-84.00
\$78.00-85.00	900 LBS	\$72.00-78.00
Slaughter Bulls		Slaughter Cows
\$63.00-68.00	High Yield	\$50.00-56.00
\$55.00-62.00	Medium Yield	\$43.00-49.00
\$48.00-54.00	Low Yield	\$37.00-42.00
\$55.00-65.00	Feeder	\$45.00-55.00
N/A	Heiferettes	\$55.00-65.00
TOP BULL	TOP HOLSTEIN COW	TOP COW
\$62.00	\$ N/A	\$55.00

### Representative Sales

3	Xb Strs	370 lbs	\$126.00
3	Red Strs	425 lbs	\$122.00
2	Xb Strs	490 lbs	\$116.00
3	Xb Strs	523 lbs	\$110.25
2	Blk Strs	555 lbs	\$111.00
3	Xb Strs	647 lbs	\$103.00
2	Blk Strs	660 lbs	\$100.00
4	Red Strs	740 lbs	\$92.00
2	<b>Mxd Hfrs</b>	<b>380 lbs</b>	<b>\$106.00</b>
3	<b>Blk Hfrs</b>	<b>440 lbs</b>	<b>\$104.00</b>
5	<b>Red Hfrs</b>	<b>486 lbs</b>	<b>\$105.00</b>
3	<b>Xb Hfrs</b>	<b>535 lbs</b>	<b>\$98.00</b>
2	<b>Xb Hfrs</b>	<b>565 lbs</b>	<b>\$99.00</b>
3	<b>Mxd Hfrs</b>	<b>610 lbs</b>	<b>\$94.50</b>
2	<b>Blk Hfrs</b>	<b>660 lbs</b>	<b>\$90.00</b>
2	<b>Blk Hfrs</b>	<b>720 lbs</b>	<b>\$84.00</b>

## **FIRST CLASS**



### **FROM THE CROWS NEST BY DICK NOCK**

The USDA after spending more than 120 million on the National Animal Identification Program NAIS has arrived at a new conclusion according to Secretary of Agriculture, Tom Visk. The prior policy will be revised to offer a new approach to animal traceability with changes that respond directly to the feedback provided by the livestock industry through hearings around the US. USDA efforts will:

1. only apply to animals moved in interstate commerce.
2. Be administered by the States and Tribal Nations to provide more flexibility.

3. Encourage the use of lower cost technology and

4. be implemented transparently through federal regulations and the full rulemaking process.

Based on what we see concerning only animals moved in interstate commerce---that could mean all calves going out of the state would need to be source and age verified or have some other means of universal identification. This will be up to the CDFA bureau of animal health and the California beef industry.

While we are on the subject of Source and Age verification, the TLM program which utilizes the Pfizer select vac program, we would point out that it has been very successful in marketing calves on the central coast. The TLM Basic Vac program consists of immunizing with Bovishield Gold 5 and One Shot Ultra 8 at branding. We are encouraging those in the program to BOOSTER their calves this year based on our conversations with various out of state feedlots. This is a very important program because it prompts a reaction to medicine given at the feedlot after a 25 to 30 hour trip. This basically is known as our Premium Vac or the Vac 34 program which calls for the booster of calves 3 to 4 weeks prior to shipment. This is the very best effort we can make in getting healthy calves to their new destination short of a 45 day wean. Most are not prepared to wean their calves for 45 days prior to marketing. Weaned calves bring more money but you have to be set up to do it and it cost money to do it. There has been a very good buyer response to give more money for the premium vac calves. Calves right off the cows with no shot program are bringing a considerable discount.

Don't forget that nutrition is also a very important aspect of keeping your herd healthy. Copper and Selenium deficiencies can be detrimental to the long term development of calves immune systems. Look for a special article by Dr. Gary Evans in our next market report regarding mineral deficiencies in our area.

**Check out our website**

**[www.visalialivestock.com](http://www.visalialivestock.com)**

**See the market report first...visit our website and  
find out what is happening at TLM!**