

Templeton Livestock Market

Randy Baxley 559.906.9760
 Sam Avila 559.799.3854 Sales Rep
 Tim Bengard 805.459.5913 Sales Rep
 Bill King 805.448.7913 Buellton Rep
 Jenny Hardin 805.698.8149 Buellton Rep
 Dick Nock 805.441.9665 Value Added Programs



P.O. Box 308 Templeton, CA 93465
 805.434.1866 FAX 805.434.1816

Sales On Saturday!

www.visaliailivestock.com

Templeton Livestock Market Roundup

Saturday, July 24, 2010

Cattle Saleable: 989

The market this week at TLM was strong, I'm calling it fully steady on the better quality cattle especially the ones with SAV and vaccination programs. Light turn out cattle continue to show good local demand and sold very well. The middle and heavier weights made up a good portion of the offering and sold right up there with the past several weeks. Butcher cows have softened some with the added inventory from the dairy program. Give it a week or two and things should be back to normal! Bred cows and pairs are seeing increased demand and are selling higher.

...see you at ringside, Randy

Representative Sales

7	Blk/Bwf Strs	385 lbs	\$125.00
5	Blk Strs pv wn sav	493 lbs	\$125.50
7	Blk Strs pv wn sav	589 lbs	\$117.00
8	Blk Strs pv sav	620 lbs	\$108.00
10	Blk Strs pv wn sav	701 lbs	\$107.00
10	Blk/Char Strs pv sav	714 lbs	\$107.50
14	Mxd Strs pv sav	819 lbs	\$100.00
40	Blk Strs pv wn sav	858 lbs	\$102.50
8	Blk Strs pv sav	1009 lbs	\$95.00
5	Blk/Red Hfrs	434 lbs	\$114.00
13	Blk/Bwf Hfrs	498 lbs	\$108.00
14	Blk Hfrs bv sav	590 lbs	\$105.00
12	Blk Hfrs pv sav	637 lbs	\$104.00
5	Blk Hfrs bv sav	705 lbs	\$101.50
5	Blk Hfrs bv sav	826 lbs	\$95.00
8	Blk/Red Hfrs	884 lbs	\$92.50
5	Blk Hfrs bv sav	917 lbs	\$94.00

Bv=basic vac Sav=Source Wn=weaned
 pv=premium vac and Age

Steers		Heifers
\$115.00-130.00	300 LBS	\$105.00-120.00
\$110.00-125.00	400 LBS	\$100.00-115.00
\$105.00-118.00	500 LBS	\$95.00-110.00
\$102.00-112.00	600 LBS	\$94.00-105.00
\$97.00-107.00	700 LBS	\$90.00-100.00
\$95.00-103.00	800 LBS	\$89.00-97.00
\$92.00-99.00	900 LBS	\$86.00-93.00
Slaughter Bulls		Slaughter Cows
\$74.00-79.00	High Yield	\$62.00-68.00
\$68.00-73.00	Medium Yield	\$56.00-61.00
\$62.00-67.00	Low Yield	\$48.00-55.00
\$60.00-70.00	Feeder	\$60.00-70.00
N/A	Heiferettes	\$65.00-75.00
TOP BULL		TOP COW
\$79.50		\$68.25

Looking Ahead

July 31st

NO SALE-Mid State Fair Junior Auction...Hope to see you there!

August 7th

Good Sale-nice run of quality local calves and feeders

August 14th

Annual Fall Calving Cow Sale-plus a good run of calves and yearlings

August 21st

Good Sale

Templeton Livestock Market
PO Box 308
Templeton, CA 93465

Presorted
First Class Mail
U.S. Postage Paid
San Luis Obispo, CA
PERMIT NO. 7

**Special Bred Cow Sale
Saturday, August 14th @ 1PM**

FIRST CLASS

**ANNUAL FALL CALVING COW AND HEIFER SALE
SATURDAY, AUGUST 14TH @ 1PM**

Offering 700 head of Fancy Fall Calving Young Cows and Bred Heifers

Featuring:

100 Fall Calving Bred Heifers-100% Black hided, start calving August 25th for 60 days, bred to top end Silveira Brothers and Rancho Casino low birth Angus bulls with average epds, bw =0.0 ww=+57 yw=101 mar=+.59 re=+.31 fat=+.001 \$B=+53. Purchased from two ranches, Larry Homen and Nelson Ranch, coming from Triangle T Ranch, Chowchilla. All one iron with a full vaccination program

40 Blk/Bwf Heifers, A-I to Silveira Bros Way Out West 7026, all one iron and granddaughters of High Line Right, start calving August 25th for 60 days from Machado Livestock, Los Alamos

200 Young Fall calving cows, mostly black, 3 to 6 years old, bred to Angus bulls. Plus 25 to 30 young early Fall pairs from Art Steinbeck, New Cuyama

50 Blk/Bwf young cows, bred to Angus bulls from Alison Grantham running at the Bee Rock.

20 young Fall calving cows, 3 to 6 years old from Bob Soto, Cambria

Plus several smaller consignments of good quality cows. Don't miss this great offering of cows and heifers.



From the Crows Nest by Dick Nock

The governance changes in the process by which the NCBA and the Federation of State Beef Councils are attempting to increase the efficiency in the operation of the entities has fallen on severe criticism for other policy organizations within the industry. These are not necessarily beef organizations. NCBA and the Federation and some state beef councils have been attempting to appease other organizations through their Task Force which has been deliberating for the last two years. The bottom line here is that the LMA, RCALF, and the US cattlemen's Association along with the Farmers union and the American Farm Bureau have a burr under their saddle blanket ever since they lost at the Supreme Court battle over the constitutionality of the Beef Check off. They continue to contend that the NCBA policy division uses check off dollars to finance the policy division of the NCBA. The problem as we see it is that the organizational structure of the NCBA has a policy division and a check off division which is in itself confusing because it suggests the Federation is under the NCBA and it is not. For those that do not understand the structure it assumes that the Federation is part of the NCBA hence the perception problem. The perception is the NCBA is using check off dollars to fund its policy division. There is a firewall between the two divisions that has been in existence for the last 14 years and has had various audits from USDA the CBB etc. I had the opportunity to serve on the Cattlemen's Beef Board for six years and served on the operation committee for one year. The operation committee consists of 10 members of the CBB and 10 members of the Federation. The operating committee approves all the check off dollars that are spent on projects promoting Beef. These projects are approved by the operating committee and then by USDA prior to ever spending a check off dollar. NCBA has been the major contractor for projects for the CBB and Federation ever since the Beef Promotion and Research Act was enacted. Any non profit cattle organization in existence prior to 1988 can be a contractor for doing projects for the CBB. The problem is that it is a cost recovery only of what you spend for completing the project. In other words you cannot make a profit. Hence there are not very many organizations that want to contract for a project. Another bottom line is that is the same group of dissidents that were in favor of mandatory price reporting, COOL, and the USDA's proposed rule on packer concentration, Packer feeding, captive supply, fairness in marketing etc etc. These problems are old news and date back to the 20th century. It is no wonder that the beef industry is losing ground to the Enviros and those that want Agriculture to go away. We are too busy fighting amongst ourselves to know the difference.