

**Wednesday, April 3, 2024
Cattle Marketed 387**



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Market Snapshot



Choice Steers	Prices shown per CWT / per 100 pounds	Choice Heifers
\$225.00-\$325.00	300 LBS	\$200.00-\$300.00
\$225.00-\$325.00	400 LBS	\$200.00-\$300.00
\$225.00-\$310.00	500 LBS	\$185.00-\$285.00
\$200.00-\$285.00	600 LBS	\$175.00-\$255.00
\$175.00-\$245.00	700 LBS	\$150.00-\$235.00
\$170.00-\$225.00	800 LBS	\$150.00-\$215.00
\$150.00-\$215.00	900 LBS	\$135.00-\$205.00
Slaughter Bulls		Slaughter Cows
\$125.00-\$150.00	High Yield	\$110.00-\$130.00
\$105.00-\$125.00	Medium Yield	\$95.00-\$110.00
\$90.00-\$105.00	Low Yield	\$80.00-\$95.00
\$110.00-\$150.00	Feeder/Young	\$95.00-\$130.00
N/A	Heiferettes	\$100.00-\$135.00

Top Bull

\$147.50

Top Cow

\$127.50

Looking Ahead:

Wednesday, April 10th

Good Sale...Expecting added numbers of stockers and feeders and butcher cows

Wednesday, April 17th

Good Sale, expecting added numbers of stockers and feeders and butcher cows

Wednesday, April 24th

Early Spring Calf & Feeder Sale...expecting a good run on early fall calves and yearlings as well as butcher cows

SATURDAY APRIL 27TH

ANNUAL BRED COW AND PAIR SALE

Featuring 750 head of Fancy Young Fall calving cows as well as some Spring Pairs

Wednesday, May 1st

Early Spring Calf & Feeder Special

The market this past week or two has had some ups and downs. We have all been on pins and needles with the announcement of the bird flu in several dairies and one dairy worker. Although it is thought to really be a non-issue, this news has become a trigger for major funds to liquidate their long positions putting a lot of pressure on the futures market. This risk off attitude has turned the technical side of the market south for now and it seems we are way more focused on the potential negative issues that can affect our great market. With that said, there are still positive fundamentals in place that should be supportive of our market moving forward. A very positive basis in the cash fat market and the seasonal uptrend in Beef demand right ahead of us should, and hopefully will bring the futures back after the naysayers are quieted and realize that the risk was mostly hype.

Cash market wise, we have not seen a lot of change in the stocker weight cattle, still selling mostly steady at very good price levels. We would note that this market will most likely naturally back off some, as we transition from more of a dried out, weaned off animal to the new crop of calves, which will still sell at record levels, but inevitably a bit cheapr because of age and condition. Feeder weight Cattle which had bounced and gained some steam over the past month have now lost \$5 to \$10 over this flu debacle this past week, although still selling at record levels! Look for this to be the trend until this issue is put to bed and is behind us. Butcher cows called steady to higher in spots with this past couple of weeks being the highest cow and bull market yet. As long as the negativity continues, we would expect this market to be slightly softer also but as of now, it does want to hold together very well. Overall, we are in a wait and see mode as to where we will actually end up. My prediction is that the positive fundamentals will prevail, and the spring marketing season will realize the highest prices for fall born calves we have had to date!!

As noted the higher the volatility in the market, the bigger the price gaps from the high-end to the low end. Quality, proper vaccinations, and marketing timing will prove to be more important than ever. If you are unclear on what vaccine combinations are wanted, please don't hesitate to call. In most cases you cannot rely on your local pharmaceutical rep or veterinarian to be up on what the industry wants. The proper combo is essential to cover all the bases.

Also, save the date if you need replacement females or have some to market Saturday, April 27 will be the first of our annual Cow sales. This year's offering will be very nice with a ton of quality and youth from top to bottom!

..... See you at ringside, Randy

**Save the date: Saturday April 27th
Annual bred cow and pair sale
As this year will be another great offering of high-quality females!**

Our Complete Marketing Service!

Basic Vac (At branding)

Inforce 3

One Shot BVD

Ultrabac 8

Show this card where you purchase your vaccines to make sure you get the right ones!

Premium Vac (3 to 6 weeks prior to marketing)

First shot with Basic Vac protocol plus second shot with: Bovi-Shield Gold One Shot

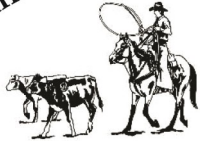
Ultrabac 7 Somubac



Have you tried Multimin?

Many producers have been adding Multimin to their lineup while preg checking cows and at vaccination time on the calves. Proper trace minerals are necessary for optimal fertility, vaccine response and health in cattle. More uniform groups of healthier calves equals more pounds to sell at weaning.

Visalia Livestock Market



PO Box 2529
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VISALIA LIVESTOCK MARKET
PO BOX 2529
VISALIA, CA 93279

**Visalia Livestock Market Value Added Program Card
(Send This Card or Copy With Calves When Sold)**

Please select one program: _____ Basic Vac* _____ Premium Vac** (followed VLM protocol)

Date Vaccinated	No Head	Product	Route of Admin. Location of shot

Please circle if applicable NO Implants NO Antibiotics Age & Source Bangs Vac.

Comments _____

Name _____ Phone _____

Date Weaned _____ Type of Feed _____

I agree that by signing this affidavit that all shots listed above have been administered properly and that I have followed all guidelines set by Visalia Livestock Market and their vaccination program.

Signature _____ Date _____