

**Wednesday, April 7, 2021
Cattle Marketed 1085**



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For more information visit our website at www.visalialivestock.com or call Randy at 559.906.9760



Market Snapshot



Choice Steers	Prices shown per CWT / per 100 pounds	Choice Heifers
\$150.00-\$205.00	300 LBS	\$115.00-\$185.00
\$140.00-\$195.00	400 LBS	\$110.00-\$175.00
\$125.00-\$175.00	500 LBS	\$100.00-\$155.00
\$115.00-\$155.00	600 LBS	\$95.00-\$140.00
\$105.00-\$145.00	700 LBS	\$90.00-\$135.00
\$100.00-\$135.00	800 LBS	\$85.00-\$125.00
\$90.00-\$125.00	900 LBS	\$80.00-\$115.00
Slaughter Bulls		Slaughter Cows
\$80.00-\$95.00	High Yield	\$60.00-\$75.00
\$70.00-\$80.00	Medium Yield	\$50.00-\$60.00
\$60.00-\$70.00	Low Yield	\$40.00-\$50.00
\$70.00-\$90.00	Feeder/Young	\$60.00-\$75.00
N/A	Heiferettes	\$65.00-\$90.00
Top Bull		Top Cow
\$97.00		\$76.50

Looking Ahead:

Wednesday, April 14th

Good Sale...Featuring some larger bunches of good quality calves. Also a good run of Butcher Cows

SAVE THE DATE>>>

Saturday, April 17th

Annual Bred Cow & Pair Sale

11:00 AM...Large offering of very high quality females, Fall calvers and Spring pairs

Wednesday April 21st

Special Calf & Feeder Sale featuring good bunches of calves & yearlings as well as butcher cows

Wednesday, April 28th

Calf & Feeder Sale...offering good bunches of calves & yearlings plus butcher cows

Wednesday May 5th

TCCA off the Grass Sale...featuring good bunches of local calves & yearlings

The market this week continuing its upward momentum. We watched all weights improved to some degree with the lighter and middle-weight cattle putting on around five dollars as added buyer demand came into the barn. Lightweights in good supply met great buyer demand from both local and out-of-state buyers. Middleweight cattle also moving up and gaining a few dollars with added buyer demand as well. Most of this came from out of state buyers that seem to need cattle. Heavier weight cattle called steady is all at this point especially on the extreme big ones. We look for this to improve as the supply of bigger yearlings will be slim. As noted still big price gaps between the better quality cattle with all the proper shots and the plainer or unvaccinated cattle. Although this class did pick up in price also selling five dollars higher across-the-board!

Butcher cows are another bright spot selling extremely higher putting on a solid five dollars to \$10 in spots on both cows and bulls. The cow and bull market is at the best we have seen in over a year. We would caution that this market could be volatile both ways and bears watching for week to week. All in all the market feels like it is in a good place going in the right direction for now and needs to be taken advantage of. If you are near your marketing window now is a good time to go and look for upcoming sales to be good marketing opportunities. As always quality sells, proper vaccinations are key and now new value added programs need to be explored.

This week was our first spring sale on roundupcattle.com and it beat all expectations. There was an outstanding offering of high-quality load lots of calves and some yearlings coming off local ranches. This sale started the spring marketing season with a bang and we are so proud to facilitate this for our valued customers. Don't miss out on one of the premier female offerings of this year Saturday, April 17. Again if you have any questions about the market or what's going on in our beef business please don't hesitate to call anytime.

... ..See you at Ringside....Randy

Don't forget to mark your calendar for April 17th...great opportunity for replacement females...expecting 1000 head!

Your Complete Marketing Service!

Basic Vac (At branding)

Inforce 3

One Shot BVD

Ultrabac 8

Show this card where you purchase your vaccines to make sure you get the right ones!

Premium Vac (3 to 6 weeks prior to marketing)

First shot with Basic Vac protocol plus second shot with: Bovi-Shield Gold One Shot

Ultrabac 7 Somubac



Have you tried Multimin?

Many producers have been adding Multimin to their lineup while preg checking cows and at vaccination time on the calves. Proper trace minerals are necessary for optimal fertility, vaccine response and health in cattle. More uniform groups of healthier calves equals more pounds to sell at weaning.

Visalia Livestock Market



PO Box 2529
Visalia, CA 93279

VISALIA LIVESTOCK MARKET
PO BOX 2529
VISALIA, CA 93279

**Visalia Livestock Market Value Added Program Card
(Send This Card or Copy With Calves When Sold)**

Please select one program: _____ Basic Vac* _____ Premium Vac** (followed VLM protocol)

Date Vaccinated	No Head	Product	Route of Admin. Location of shot

Please circle if applicable

NO Hoopants

NO Antibiotics

Age & Source

Bangs Vac.

Comments _____

Name _____

Phone _____

Date Weaned _____

Type of Feed _____

I agree that by signing this affidavit that all shots listed above have been administered properly and that I have followed all guidelines set by Visalia Livestock Market and their vaccination program.

Signature _____

Date _____

Send one of these in with your calves to help market them to their full potential! Check out our website for info on what shots to give. It really does make a difference.