

**Wednesday, December 1 & 8, 2021
Cattle Marketed 1060**



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For more information visit our website at www.visalialivestock.com or call Randy at 559.906.9760



Market Snapshot



| Choice Steers | Prices shown per CWT / per 100 pounds | Choice Heifers |
|-------------------|--|-------------------|
| \$150.00-\$210.00 | 300 LBS | \$110.00-\$175.00 |
| \$140.00-\$190.00 | 400 LBS | \$100.00-\$160.00 |
| \$125.00-\$175.00 | 500 LBS | \$95.00-\$155.00 |
| \$115.00-\$160.00 | 600 LBS | \$90.00-\$150.00 |
| \$110.00-\$150.00 | 700 LBS | \$85.00-\$135.00 |
| \$100.00-\$140.00 | 800 LBS | \$80.00-\$130.00 |
| \$90.00-\$130.00 | 900 LBS | \$75.00-\$120.00 |
| | | |
| Slaughter Bulls | | Slaughter Cows |
| \$75.00-\$85.00 | High Yield | \$60.00-\$70.00 |
| \$60.00-\$75.00 | Medium Yield | \$50.00-\$60.00 |
| \$50.00-\$60.00 | Low Yield | \$40.00-\$50.00 |
| \$65.00-\$90.00 | Feeder/Young | \$55.00-\$75.00 |
| N/A | Heiferettes | \$65.00-\$85.00 |

Top Bull

\$82.50

Top Cow

\$70.00

Looking Ahead:

**Wednesday December 15th
Good Sale...Last sale of the year**

Wednesday, December 22nd & 29th

**No Sale...Merry Christmas & Happy New Year from
all of us at Visalia Livestock Market**

**Wednesday, January 5th
Good Sale...Welcome Back**



Don't forget this is the time to start your calves on a proper vaccination program. It has now become more important than ever. There are and will continue to be huge price advantages for the properly vaccinated cattle!

Please note that we are starting our Beef Sale by 10 AM,
Feeder cattle to follow around 11:30



The market this past couple of weeks has continued to show some added strength. We are seeing limited offerings on the extreme lighter cattle, this market would be called sharply higher on something with the right quality, shots and wean. Most of the offering the past couple of weeks has been made up of 500# to 750# cattle and these weight classes are called stronger across-the-board although we are seeing most of real good demand and price increase come on the higher quality cattle. Obviously the better the shots and condition the better the demand and the higher the price. We cannot stress enough that proper vaccinations start at branding time. Young calves must be properly vaccinated with the correct stuff in order to set up their immune system for success down the road. Any old vaccine will not cut it. Also keep in mind the proper minerals are also essential for the calf's success. We must stress now more than ever that the price incentive to do a proper vaccination program is right there in a big way. The buyers have been showing us time and time again that they will pay for a good solid vaccination program. We see consistently a \$5 to mostly \$10 premium with some \$10-\$20 premiums at certain times of the year. There is definitely no doubt it pays. If you choose to do the vaccinations the only way that we can ensure you that you get paid for your effort is that we need the proper documentation. Please everyone fill out and sign our shot record form this is the last step in the process that will pay you dividends. We will not guess at your shot program (no documentation no shots announced at ringside).

We cannot and will not miss represent a persons shot program. We need the proper paperwork to follow the proper vaccinated cattle to ringside complete with administer dates and also important is wean date if the cattle are weaned. We do thank you for your effort and cooperation on this. This last step will pay you dividends. As always if you were unsure of what combination of shots would be best please I urge you to call at any time. We are here and want to help as it makes the marketing process go so much better. You can also visit our website at www.visalialivestock.com for more information on our shots.

Now butcher cows, really the only class that has not shown much improvement in sometime. Although there are still slight perks from time to time depending on who needs them and how many. Cows and bulls called just steady for almost a month. We look for this to improve after the first. Hopefully mid January but certainly February and improving in to the spring. We will see.

From all of us at Visalia Livestock Market we wish you and yours a very merry Christmas and a happy new year please note that we will be off for the last two weeks of December thank you for your continued business and loyalty it is much appreciated.

See you at Ringside, Randy



HAPPY HOLIDAYS!



Our Complete Marketing Service!

Basic Vac (At branding)

Inforce 3

One Shot BVD

Ultrabac 8

Show this card where you purchase your vaccines to make sure you get the right ones!

Premium Vac (3 to 6 weeks prior to marketing)

First shot with Basic Vac protocol plus second shot with: Bovi-Shield Gold One Shot

Ultrabac 7 Somubac



Have you tried Multimin?

Many producers have been adding Multimin to their lineup while preg checking cows and at vaccination time on the calves. Proper trace minerals are necessary for optimal fertility, vaccine response and health in cattle. More uniform groups of healthier calves equals more pounds to sell at weaning.

Visalia Livestock Market



PO Box 2529
Visalia, CA 93279

VISALIA LIVESTOCK MARKET
PO BOX 2529
VISALIA, CA 93279

**Visalia Livestock Market Value Added Program Card
(Send This Card or Copy With Calves When Sold)**

Please select one program: _____ Basic Vac* _____ Premium Vac** (followed VLM protocol)

| Date Vaccinated | No Head | Product | Route of Admin. Location of shot |
|-----------------|---------|---------|----------------------------------|
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |

Please circle if applicable NO Implants NO Antibiotics Age & Source Bangs Vac.

Comments _____

Name _____ Phone _____

Date Weaned _____ Type of Feed _____

I agree that by signing this affidavit that all shots listed above have been administered properly and that I have followed all guidelines set by Visalia Livestock Market and their vaccination program.

Signature _____ Date _____

Send one of these in with your calves to help market them to their full potential! Check out our website for info on what shots to give. It really does make a difference.

**Copies can be found at www.visalialivestock.com
Or can be picked up at VLM or our receiving yards**