

Wednesday, July 8 2026  
Cattle Marketed 1025

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For more information visit our website at [www.visalialivestock.com](http://www.visalialivestock.com) or  
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## Market Snapshot



| Choice Steers     | Prices shown per CWT /<br>per 100 pounds | Choice Heifers    |
|-------------------|------------------------------------------|-------------------|
| \$425.00-\$550.00 | 300 LBS                                  | \$475.00-\$535.00 |
| \$400.00-\$525.00 | 400 LBS                                  | \$375.00-\$500.00 |
| \$375.00-\$475.00 | 500 LBS                                  | \$350.00-\$450.00 |
| \$350.00-\$425.00 | 600 LBS                                  | \$325.00-\$400.00 |
| \$325.00-\$400.00 | 700 LBS                                  | \$300.00-\$375.00 |
| \$300.00-\$350.00 | 800 LBS                                  | \$275.00-\$325.00 |
| \$275.00-\$325.00 | 900 LBS                                  | \$250.00-\$300.00 |

| Slaughter Bulls   |                     | Slaughter Cows    |
|-------------------|---------------------|-------------------|
| \$175.00-\$200.00 | High Yield          | \$170.00-\$204.00 |
| \$155.00-\$180.00 | Medium Yield        | \$145.00-\$170.00 |
| \$130.00-\$155.00 | Low Yield           | \$125.00-\$145.00 |
| \$170.00-\$230.00 | Feeder/Young        | \$175.00-\$250.00 |
| N/A               | Heiferettes         | \$200.00-\$275.00 |
| Bred cows         | \$2500-\$4950 Pairs | \$2900-\$4500     |

| Top Bull | Top Cow  |
|----------|----------|
| \$200.00 | \$204.00 |

## Looking Ahead:

Wednesday, July 15th

Good run of stockers and feeders  
as well as special bred cow section featuring 30  
young cows calving Oct/Nov; 40 bred hfrs, 90  
bred cows calving Sept/Oct

Wednesday, July 22nd

Good Run of Stockers & Feeders...Many good  
quality cattle expected

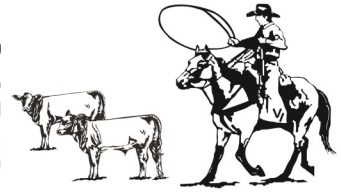
Wednesday, July 29th

Regular Sale

Wednesday, August 5th

Regular Sale

# Visalia Livestock Market



The market this week stayed very active on the right kind of cattle. We continue to see very good demand on the better calves and yearlings, especially the kind that have quality, condition, reputation and a good vaccination program behind them. The cattle that have been weaned, handled right, and have the proper shot information filled out are still bringing very impressive dollars. The buyers are paying attention to the details, and those details are making a difference.

The steer market was still very strong on the top end. The best light calves sold very well, and the bigger strings of good quality steers with condition and reputation continued to be in high demand. As we have talked about before, there is still a wide spread from the top to the bottom. That spread is not just about weight; it is about quality, condition, flesh, weighing conditions, health history and how much information we can pass on to the buyer.

The heifer market was also good on the better end, but it continues to be very quality-driven. The top heifers with the right kind of look and the right vaccination information were well received. The plainer heifers, singles, off-colored cattle, rougher cattle or cattle without much information behind them are where we continue to see the bigger discounts. At these price levels, buyers are not guessing. They want to know what they are buying and they are sorting cattle accordingly.

We want to spend a little extra time talking about vaccination records and paperwork. Please, when you bring calves in to sell, take the time to fill out the vaccination record completely and correctly. It is not just a formality. That information goes to the auction block, it goes into our computer system, and it gives the buyers confidence in what they are bidding on. If the calves have had shots, write down what they had, when they had it, how many rounds they received, whether they are weaned, and any other information that helps represent them properly. The more information we have, the better job we can do selling your cattle.

There is a big difference between saying cattle have had shots and having the paperwork filled out to back it up. The buyers want proof, and they are willing to pay more for cattle when they know the program is in place. If your cattle are weaned, vaccinated, boosted, running on a mineral program, or have any value-added information, we need that written down before they sell. Good cattle with good paperwork are bringing a premium, and in this market, that can add up to a lot of money.

The butcher cow and bull market remained very good. The best high-yielding cows were still bringing excellent money, with the top end of the cow market right at or just over the \$200 mark in spots. Bulls were also good to sell, especially the heavier, higher-yielding kind. There is still a big spread on the butcher cattle depending on yield, flesh, age and condition, but the top end remains very strong.

We also want to remind everyone that this coming Wednesday, July 15th, we will have a special section of bred cows selling at approximately 11:00 AM. We are expecting a good offering, and with the continued demand for quality females, we look for those cattle to be well received. Good bred cows are still hard to find, and the better kind with quality, condition and a good program behind them should continue to be in demand.

We feel very fortunate to be selling cattle in a market like this, but we also want everyone to remember that the market is rewarding the cattle that are managed right. Good sorting, good condition, proper shots, complete paperwork and reputation all matter. Please help us help you by getting the vaccination records filled out when you bring your calves in..

.....See you at Ringside, Randy

*Your Complete Marketing  
Service!*



**Basic Vac (At branding)**

Inforce 3

One Shot BVD

Ultrabac 8

Show this card where you purchase your vaccines to make sure you get the right ones!

**Premium Vac (3 to 6 weeks prior to marketing)**

First shot with Basic Vac protocol plus second shot with: Bovi-Shield Gold One Shot

Ultrabac 7 Somubac


**Current Live Auction Schedule****Cows/Bulls start at 9:30 AM****Bred Cows/ Pairs/ Stockers and Feeders at 11:00 AM or directly after cows and bulls.**

**Please plan accordingly when you drop off your livestock. Any questions please do not hesitate to ask. As always we will continue to receive cattle any days before Wednesday.**



PO Box 2529  
Visalia, CA 93279

VISALIA LIVESTOCK MARKET  
PO BOX 2529  
VISALIA, CA 93279

**Visalia Livestock Market Value Added Program Card**  
**(Send This Card or Copy With Calves When Sold)**

Please select one program: \_\_\_\_\_ Basic Vac\* \_\_\_\_\_ Premium Vac\*\* (followed VLM protocol)

| Date Vaccinated | No Head | Product | Route of Admin.<br>Location of shot |
|-----------------|---------|---------|-------------------------------------|
|                 |         |         |                                     |
|                 |         |         |                                     |
|                 |         |         |                                     |
|                 |         |         |                                     |
|                 |         |         |                                     |
|                 |         |         |                                     |
|                 |         |         |                                     |

Please circle if applicable

NO Implants

NO Antibiotics

Age &amp; Source

Bangs Vac.

Comments \_\_\_\_\_

Name \_\_\_\_\_

Phone \_\_\_\_\_

Date Weaned \_\_\_\_\_

Type of Feed \_\_\_\_\_

I agree that by signing this affidavit that all shots listed above have been administered properly and that I have followed all guidelines set by Visalia Livestock Market and their vaccination program.

Signature \_\_\_\_\_

Date \_\_\_\_\_