

**Wednesday, October 28/November 4 2020
Cattle Marketed 615**



Randy Baxley (owner) 559.906.9760
Blaine Ketscher, Representative 559.905.1945
James Grantham, Representative 805.610.0641

For more information visit our website at www.visalialivestock.com or call Randy at 559.906.9760



Market Snapshot



Choice Steers	Prices shown per CWT / per 100 pounds	Choice Heifers
\$125.00-\$180.00	300 LBS	\$100.00-\$150.00
\$120.00-\$170.00	400 LBS	\$95.00-\$140.00
\$110.00-\$155.00	500 LBS	\$90.00-\$135.00
\$100.00-\$145.00	600 LBS	\$85.00-\$130.00
\$95.00-\$135.00	700 LBS	\$80.00-\$120.00
\$90.00-\$125.00	800 LBS	\$75.00-\$115.00
\$85.00-\$120.00	900 LBS	\$70.00-\$110.00
Slaughter Bulls		Slaughter Cows
\$60.00-\$75.00	High Yield	\$50.00-\$65.00
\$50.00-\$60.00	Medium Yield	\$40.00-\$50.00
\$40.00-\$50.00	Low Yield	\$30.00-\$40.00
\$60.00-\$80.00	Feeder/Young	\$55.00-\$75.00
N/A	Heiferettes	\$55.00-\$85.00
Top Bull		Top Cow
\$80.00		\$67.50

Looking Ahead:

**Wednesday, November 11th
Regular Sale**

Wednesday, November 18th

**Good Sale....Good run of quality local cattle
(some with good wean and the proper shots)**

Wednesday, November 25th

NO SALE...HAPPY THANKSGIVING!



**Wednesday, December 2nd
Good Sale**

The Market this past couple weeks has been very mixed from top to bottom. There is a large supply of cattle moving around the country and we are seeing slightly limited demand mostly due to supply and certainly due to the added numbers of unweaned calves or calves with limited or no shots. This class of cattle are a tough sell, and as stated many times continue to be a tough sell with this time of year being the most dangerous time for buyers to bail into them. Look for the huge price gaps to continue. Now, if you have something with good quality and weaned up right and are properly vaccinated they will still bring a very respectable price. We are seeing this class of cattle in relatively short supply sell with excellent demand and in most all cases especially this past few weeks they are bringing \$.30 to \$.40 even \$.50 more than their generic counterparts. So yes the market is tough overall but if you spent the time to do the value added things it is paying big dividends for your effort. Now I would like to mention that a legit wean these days is a minimum of 30 days, really 45 days to be bombproof and command the top price levels. Also properly vaccinated does not mean giving the shots when they go on the truck. This could bring you less in most cases. Please be advised that a three week minimum on the second shot is a standard. It is certainly paying off for those that are doing everything correct. Good job to those that are making the extra effort. It is these cattle that make a market for all as they set the pace!

Butcher cows still very sticky, selling at the lower end of their range with most \$.50-\$.60 with some really exceptional cows reaching into the low to mid 60s at times.

As branding time is approaching please be advised that we are seeing a somewhat limited supply on some of the vaccines that we use. If you purchase your vaccine through some of the smaller distributors they may not have everything you need. We would suggest that you purchase your needs early. If you are choosing to follow our programs and have trouble finding a vaccine please give me a call we will find it for you. Thank you to all that follow our value added programs as we are seeing great results and most all buyers are willing to pay premiums for the proper protocols!! As always if you have any questions on any of this please don't hesitate to call.

.....See

thank you!

**For Choosing
VLM**

Our Complete Marketing Service!



Basic Vac (At branding)

Inforce 3

One Shot BVD

Ultrabac 8

Show this card where you purchase your vaccines to make sure you get the right ones!

Premium Vac (3 to 6 weeks prior to marketing)

First shot with Basic Vac protocol plus second shot with: Bovi-Shield Gold One Shot

Ultrabac 7 Somubac



Have you tried Multimin?

Many producers have been adding Multimin to their lineup while preg checking cows and at vaccination time on the calves. Proper trace minerals are necessary for optimal fertility, vaccine response and health in cattle. More uniform groups of healthier calves equals more pounds to sell at weaning.

Visalia Livestock Market



PO Box 2529
Visalia, CA 93279

VISALIA LIVESTOCK MARKET
PO BOX 2529
VISALIA, CA 93279

**Visalia Livestock Market Value Added Program Card
(Send This Card or Copy With Calves When Sold)**

Please select one program: _____ Basic Vac* _____ Premium Vac** (followed VLM protocol)

Date Vaccinated	No Head	Product	Route of Admin. Location of shot

Please circle if applicable

NO Hoopants

NO Antibiotics

Age & Source

Bangs Vac.

Comments _____

Name _____

Phone _____

Date Weaned _____

Type of Feed _____

I agree that by signing this affidavit that all shots listed above have been administered properly and that I have followed all guidelines set by Visalia Livestock Market and their vaccination program.

Signature _____

Date _____

Send one of these in with your calves to help market them to their full potential! Check out our website for info on what shots to give. It really does make a difference.