

**Wednesday, September 30, 2020
Cattle Marketed 518**



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Market Snapshot



Choice Steers	Prices shown per CWT / per 100 pounds	Choice Heifers
\$140.00-\$180.00	300 LBS	\$115.00-\$160.00
\$135.00-\$170.00	400 LBS	\$110.00-\$150.00
\$125.00-\$160.00	500 LBS	\$105.00-\$140.00
\$115.00-\$150.00	600 LBS	\$100.00-\$135.00
\$110.00-\$135.00	700 LBS	\$95.00-\$125.00
\$100.00-\$125.00	800 LBS	\$90.00-\$115.00
\$85.00-\$115.00	900 LBS	\$85.00-\$110.00
Slaughter Bulls		Slaughter Cows
\$75.00-\$85.00	High Yield	\$60.00-\$70.00
\$65.00-\$75.00	Medium Yield	\$50.00-\$60.00
\$55.00-\$65.00	Low Yield	\$40.00-\$50.00
\$65.00-\$85.00	Feeder/Young	\$60.00-\$85.00
N/A	Heiferettes	\$65.00-\$85.00
Top Bull		Top Cow
\$83.00		\$70.00

Looking Ahead:

**Wednesday, October 7th
Regular Sale**

Sunday, October 14th

Good Sale...Calf & Yearling Special featuring several loads of quality hard weaned cattle with all of the proper vaccinations in place

Wednesday, October 21st

Good Sale...another good run of cattle 475# to 800#

**Wednesday, October 28th
Regular Sale**

The market this Wednesday called steady for the most part with a few slightly weaker spots. All in all the market has been at the upper end of the range that we have been in for some time. We are seeing the light weight turn-out cattle in relatively short supply on the cattle under 500 pounds. This weight class selling just slightly softer mostly due to the time of year and the supply of good hard cattle with the correct shots. The middle weights which made up a good portion of the runs over the past several weeks have sold extremely well each week showing good demand all the way through. Heavier cattle in decent runs over the past couple of weeks did sell at the upper end of the range on 700 to 850 weights. This week we did see less numbers of this weight and we also saw a decrease in demand with the cattle over 800 coming off and called five dollars cheaper this week. Butcher cows called fully steady and still selling in a five dollar range from week to week depending on who needs them and how many they need.

As has been noted many, many times there are still huge price gaps from the quality cattle with all the right shots to the plainer end of the cattle or the cattle with limited or no shots. Bred cows selling well on the higher quality cows and selling with good demand. Plainer and older cows or off cycle calving, well it's anyone's guess from week to week bringing butcher price to just a limited premium. The closer they are to calving the better the demand.

This past Sunday was our Annual Cattlemen's Select Bull sale. This year's sale was in my opinion our best offering of top quality breeding bulls that we have had to date. It was exciting to be able to offer such a great set of bulls and extremely satisfying to see the barn packed with customers looking for bulls. The bulls topped at \$8000 on some of the best ones with 62 Angus bulls averaging \$5555, 16 Red Angus at \$5353, 9 Sim Angus at \$4994 and 11 Herefords at \$3763 for an overall average on 99 bulls \$5239. There was also a select section of females offered with all of the bred ones calving November 15 through January 1 and ranging from \$1450-\$1650 with the open heifers ranging from \$950-\$1000 for the most part and one group that will go for project heifers selling at \$1400. All in all a great sale from top to bottom with plenty of action starting with the industry seminar at 10 o'clock. A huge thank you to the VLM crew as there was not a miss cue the whole day. Also a big thank you to Kelli Toledo for revamping our catalog and making it so much better and putting up with my time schedule. Last but not least our great sponsors at Zoetis and Natalie Koopman also VSI and Julie Martin as well as Multimin and Cortney Blasingame for all that they did. We are very proud to be able to produce this sale for all of our loyal customers that we sell cattle for throughout the year. Thank you all for coming.

.....See you at Ringside....Randy

Our Complete Marketing Service!



Basic Vac (At branding)

Inforce 3

One Shot BVD

Ultrabac 8

Show this card where you purchase your vaccines to make sure you get the right ones!

Premium Vac (3 to 6 weeks prior to marketing)

First shot with Basic Vac protocol plus second shot with: Bovi-Shield Gold One Shot

Ultrabac 7 Somubac



Have you tried Multimin?

Many producers have been adding Multimin to their lineup while preg checking cows and at vaccination time on the calves. Proper trace minerals are necessary for optimal fertility, vaccine response and health in cattle. More uniform groups of healthier calves equals more pounds to sell at weaning.

Visalia Livestock Market



PO Box 2529
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**Visalia Livestock Market Value Added Program Card
(Send This Card or Copy With Calves When Sold)**

Please select one program: _____ Basic Vac* _____ Premium Vac** (followed VLM protocol)

Date Vaccinated	No Head	Product	Route of Admin. Location of shot

Please circle if applicable NO Hoop/ants NO Antibiotics Age & Source Bangs Vac.

Comments _____

Name _____ Phone _____

Date Weaned _____ Type of Feed _____

I agree that by signing this affidavit that all shots listed above have been administered properly and that I have followed all guidelines set by Visalia Livestock Market and their vaccination program.

Signature _____ Date _____

Send one of these in with your calves to help market them to their full potential! Check out our website for info on what shots to give. It really does make a difference.